

# L'UE DELLE OPPORTUNITÀ: LAVORARE IN EUROPA

## Il Programma Europeo EURES-TARGETED MOBILITY SCHEME

DARIO MANNA

Capitale Lavoro S.p.A.

Società in house-providing della Città metropolitana di Roma Capitale



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the European Union Programme  
EaSI 2014-2020



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# What is EURES-TMS?

The **European recruitment service**:  
*supporting free movement of EU citizens  
and competitiveness of EU employers*



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The project is funded by the **European Commission**,  
Programme for Employment and Social Innovation (EaSI).

EURES-TMS **promotes professional mobility in Europe**

helping **jobseekers** to find a **job, traineeship or apprenticeship** in another EU country, Norway or Iceland

supporting **employers** to find **motivated** and **qualified workers**

**Free tailored services and financial aids to candidates and employers**



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# The Partnership

European EURES offices, national and international public and private bodies, language schools, a University, a representative body, a European network are all part of the Consortium, plus all the EURES network. Most of them together since 2015!

**Lead Applicant**  
EURES Italia-ANPAL

## Co-applicant

Città metropolitana di Roma  
Capitale Lavoro

**EURES Bulgaria, EURES Cypro,  
EURES France, EURES Netherlands,  
EURES Portugal, EURES Romania,  
EURES Spain**

CLL (BE), Dian (GR), Eurodesk (IT),  
FGB (IT), Uniroma (IT)

## Associates

**EURES Croatia, EURES Malta, Regional Center for  
Employment DWUP (PL), Regional Center in Olsztyn  
(PL), Language Lab (IT), Unioncamere (IT),**

**+ the whole EURES Italy network**



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# Why EURES-TMS?



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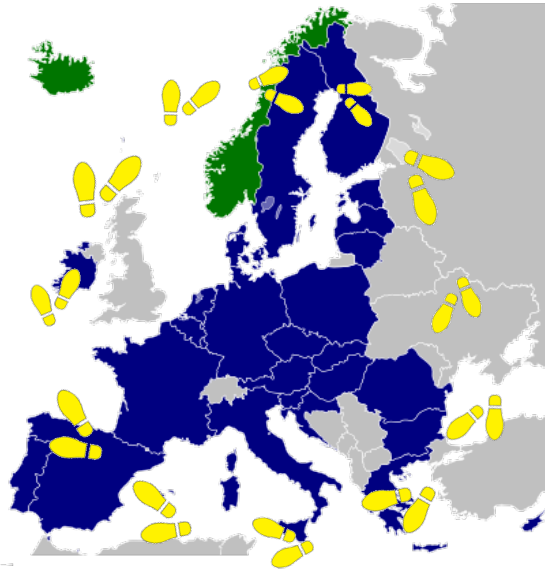


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# EU job mobility programs objectives



- Help EU citizens to **find a job in another EU country**
- Help employers to **find qualified workforce**
- Promote the **circular migration for a fair job**
- Strengthen the construction of a **European citizenship**



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# EU job mobility programs objectives

## FOR THE JOBSEEKERS

- WORKING AND LIVING IN A DIFFERENT CULTURAL CONTEXT DEVELOPS NEW SKILLS, ENHANCES POTENTIAL
- DISCOVER TALENTS

## FOR THE EMPLOYERS

- FILL BOTTLENECK VACANCIES
- OSMOSIS OF KNOWLEDGE
- ENHANCE COMPETITIVENESS

## FOR THE EU INSTITUTIONS

- IMPROVE EU LABOUR MARKET EFFICIENCY
- SUPPORT EU INTEGRATION PROCESS

## FOR THE EU MEMBER STATES

- NEW MODELS OF EFFICIENT SERVICES
- IMPROVEMENT OF NATIONAL POLICIES



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# Who can apply to EURES-TMS?



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# Who can apply?

## Candidates

- EU citizens + Norway and Iceland or
- Residents / third country nationals with long-term resident status of one of the UE countries + Norway and Iceland –
- Aged over 18 y.o.
- Interested in moving to another country for a job, apprenticeship or traineeship

## Employers

- With registered office in one of the EU + Norway and Iceland countries
- In compliance with national legislation

*offering ...*

- Employment and apprenticeship contracts of **at least 6 months**
- Traineeships of at least 3 months



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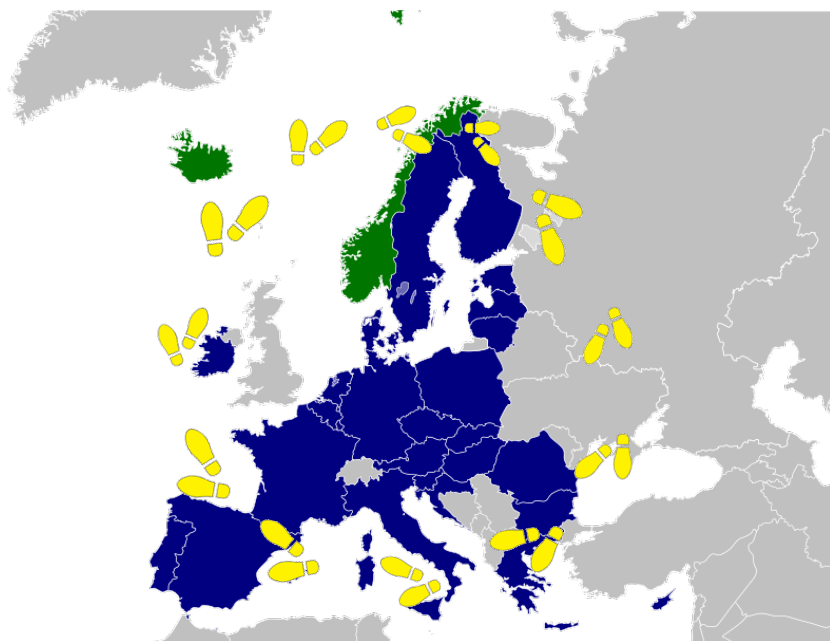
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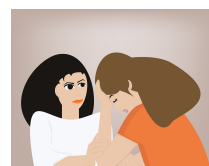
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# Which countries and economic sectors?

**FLOWS FROM ALL EU/EEA COUNTRIES  
TO ALL EU/EEA COUNTRIES!**



**ALL ECONOMIC SECTORS ...  
BUT SOME OFFER MORE OPPORTUNITIES!**



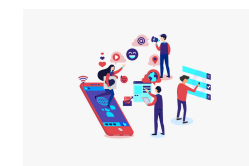
**Social and  
Health  
care**



**Scientific and  
Technical  
activities**



**Tourism and  
associated  
sectors**



**ICT**



**Education**



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# A mix of services and financial benefits



... to support employability and competitiveness in the EU



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## One-to-one services addressed to **candidates**

- Welcoming
- Information, guidance, workshop (cv writing, job interviews, skills strengthening)
- Support to application
- Direct and personalized counselling (telephone, in front/online interviews)
- Access to validated job opportunities
- Recruitment days
- Financial support
- Support to the mobility project of life
- Follow-up



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## One-to-one services addressed to **employers**

- Access to a database of validated CVs from all over Europe
- Information, workshop, recruitment days
- Identification of needs and support to define the job offer
- Support in the registration process (possibility to delegate a project Adviser to operate on the platform)
- Candidates pre-selection and matching
- Organisation of interviews with the candidates
- Recruitment day
- Support in the definition of the integration program
- Financial support
- Follow up



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# Measures and financial benefits

## Candidates

### Job interviews

✓ Up to 660 €

### Special needs

✓ Up to 1.100 €

### Traineeship/apprenticeship integration

✓ Up to 660 €/m for 6 months



### Language course

✓ Up to 2.200 €

### Transfer to another country for oneself and family

✓ Up to 1.540 €\*2

### Recognition of qualifications

✓ Up to 440 €

## Employers

(SMEs only)

Integration Program  
(basic or comprehensive)

for new employed

✓ Up to 2.000 €  
for each worker

# How participate to EURES-TMS?



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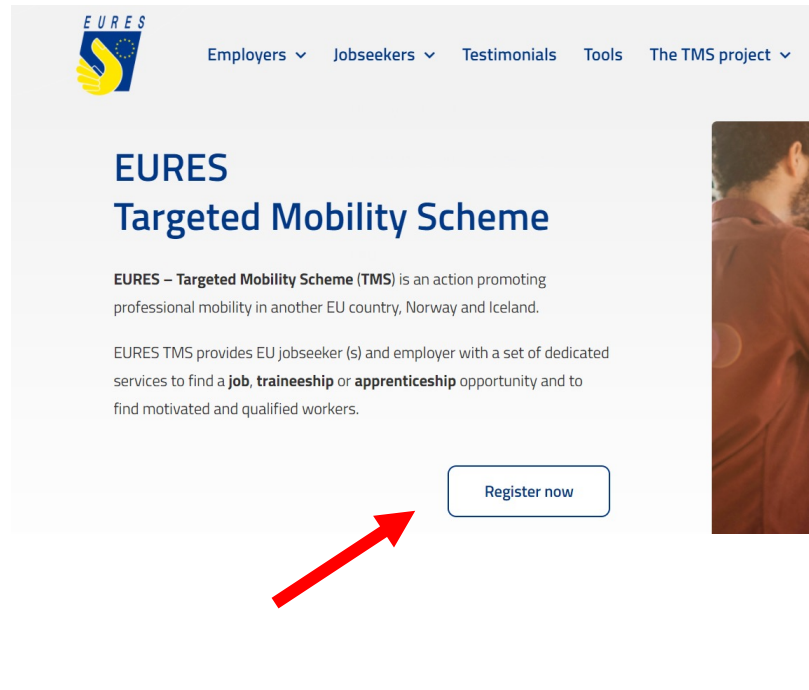
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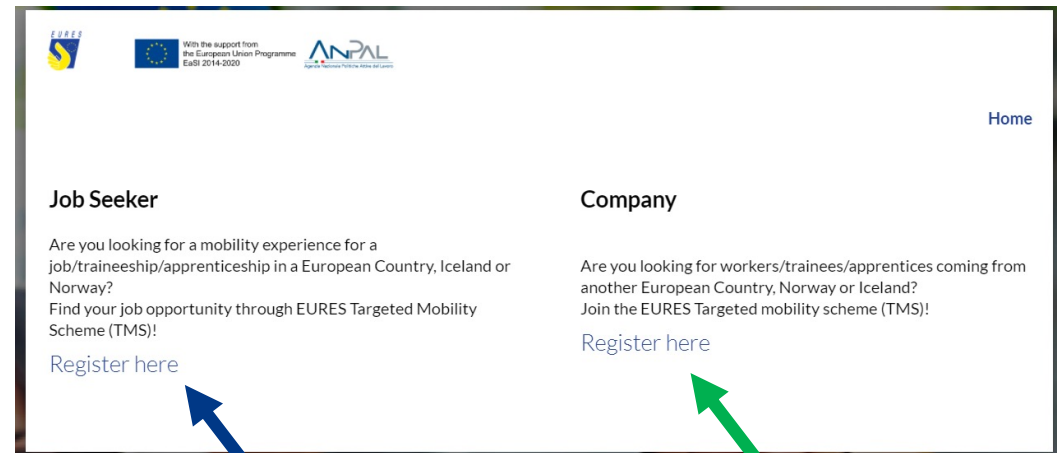
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# The web-based platform

Register in: <http://euresmobility.anpal.gov.it>



The screenshot shows the homepage of the EURES Targeted Mobility Scheme. At the top left is the EURES logo. To its right is a navigation menu with links for 'Employers', 'Jobseekers', 'Testimonials', 'Tools', and 'The TMS project'. Below the navigation is the main heading 'EURES Targeted Mobility Scheme'. Underneath, there is a paragraph describing the scheme: 'EURES – Targeted Mobility Scheme (TMS) is an action promoting professional mobility in another EU country, Norway and Iceland.' This is followed by another paragraph: 'EURES TMS provides EU jobseeker (s) and employer with a set of dedicated services to find a job, traineeship or apprenticeship opportunity and to find motivated and qualified workers.' At the bottom right of this section is a 'Register now' button. A red arrow points from this button towards the right side of the image.



The screenshot shows the registration page of the EURES Targeted Mobility Scheme. At the top left is the EURES logo. To its right are logos for the European Union and ANPAL, with the text 'With the support from the European Union Programme EaSI 2014-2020'. Below the logos is a 'Home' link. The page is divided into two main sections: 'Job Seeker' and 'Company'. The 'Job Seeker' section asks: 'Are you looking for a mobility experience for a job/traineeship/apprenticeship in a European Country, Iceland or Norway? Find your job opportunity through EURES Targeted Mobility Scheme (TMS)! Register here'. A blue arrow points from this 'Register here' link towards the left side of the image. The 'Company' section asks: 'Are you looking for workers/trainees/apprentices coming from another European Country, Norway or Iceland? Join the EURES Targeted mobility scheme (TMS)! Register here'. A green arrow points from this 'Register here' link towards the right side of the image.



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# How to participate: **employers**

Home

Company Registration

Business Name \* VAT registration number \*

Company E-Mail Address \*

.....

INFORMATION ON THE COMPANY

Country where the Company is established \*

Region where the Company is established \*

Postcode Operational Headquarters \*

I agree with the use of the data for the purposes indicated above.  
 I agree

**SIGN IN**

**Select your Reference Adviser**

ADVISER  
VIRGINIA MAZZI - v.mazzi@capitalelavoro.it

**BACKWORD** **CONTINUE**

Logout

6/8

Logout

8/8



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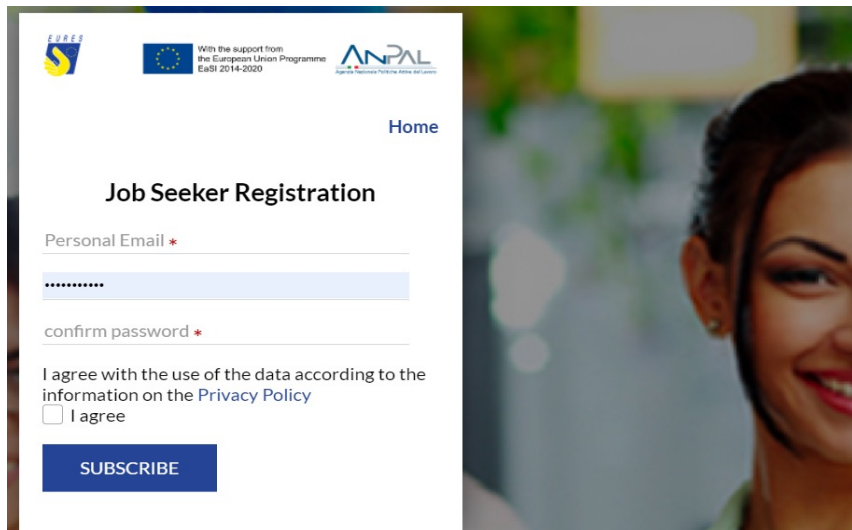
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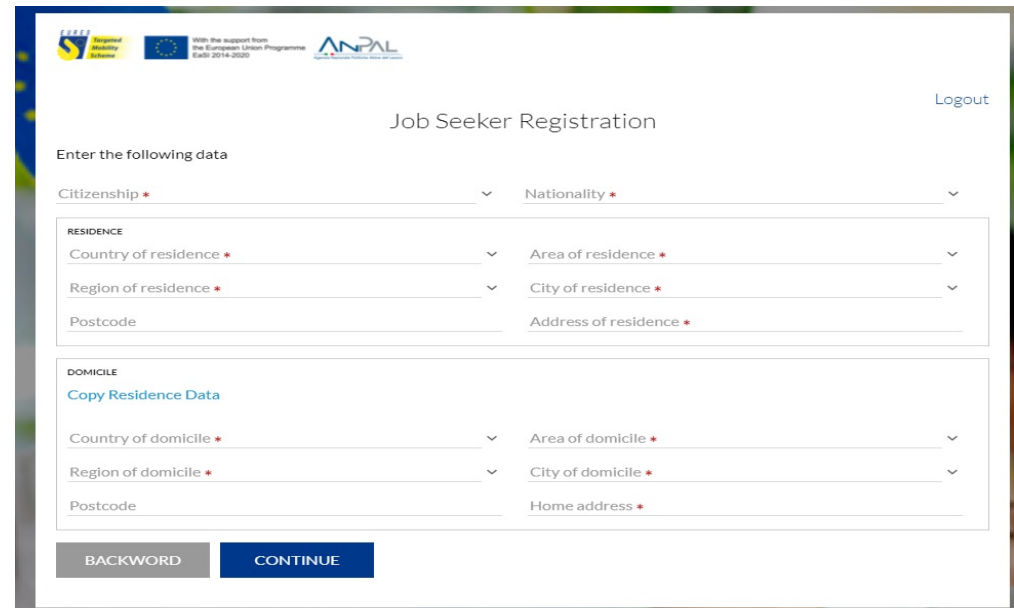
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# How to participate: candidates

Once registered, click on the link in the **email** received to confirm your account.  
If you do not receive it, check the spam folder!



The screenshot shows the 'Job Seeker Registration' form. At the top, there are logos for EURES, the European Union, and ANPAL. The form includes a 'Home' link, a 'Personal Email \*' field with a password mask, and a 'confirm password \*' field. Below these is a checkbox for 'I agree with the use of the data according to the information on the Privacy Policy' and a 'SUBSCRIBE' button.



The screenshot shows the 'Job Seeker Registration' confirmation form. It includes a 'Logout' link and the instruction 'Enter the following data'. The form is divided into 'RESIDENCE' and 'DOMICILE' sections. The 'RESIDENCE' section includes fields for 'Country of residence \*', 'Area of residence \*', 'Region of residence \*', 'City of residence \*', 'Postcode', and 'Address of residence \*'. The 'DOMICILE' section includes fields for 'Country of domicile \*', 'Area of domicile \*', 'Region of domicile \*', 'City of domicile \*', 'Postcode', and 'Home address \*'. At the bottom, there are 'BACKWORD' and 'CONTINUE' buttons.

→ Remember to upload a front/back copy of your ID card and insert your fiscal code/TIN number!

# How to participate: **candidates**

## Fill in your CV!

*Access your dashboard, click on «Add Curriculum» and fill in the fields. Remember also to fill the Desired job positions section!*

### **Remember!**

*Your profile will be complete and visible to the Adviser only after completing the CV*

*After completing the registration, you will access your dashboard to manage your applications for financial benefits and **create your CV***

The screenshot shows a web interface for adding curriculum. The main heading is 'ADD CURRICULUM'. Below it, the section is 'Education and training' with a progress indicator '1/4'. A sidebar on the left has 'Home', 'Profile', and 'Add Curriculum' (highlighted). The form fields include: Title, Starting Date, Ending Date, Education or training organisation's name, Education or training organisation's address, Country, Geographical area, Region, City, Postal code, Address, and Education or training organization/institution website. There is a '+ Add subject' button and 'CANCEL' and 'SAVE' buttons at the bottom.



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# How to participate: candidates

Start the search!

*Have a look at the job vacancies section in your dashboard: if you find something interesting, apply*

The screenshot shows a web dashboard for job vacancies. The main content area is titled 'PUBLISHED JOB VACANCIES' and contains a table with columns: OPEN APPLICATION, COMPANY/ORGANISATION, TITLE, STARTING DATE, WORKING ADDRESS, ECONOMIC SECTOR, and ECONOMIC ACTIVITY. The table lists several job openings, including 'Physiotherapist' at KORPEO GmbH & C., 'VINEYARD WORKER' at GABRIELLA MINUZZI, and 'Physiotherapists' at KORPEO GmbH & C. A red circle highlights the 'APPLY' button in the 'Job vacancies' section of the left sidebar, and a red arrow points to it from below.

OPEN APPLICATION	COMPANY/ORGANISATION	TITLE	STARTING DATE	WORKING ADDRESS	ECONOMIC SECTOR	ECONOMIC ACTIVITY
<input type="checkbox"/>	KORPEO GmbH & C...	Physiotherapist	01/03/2022	DE - Deutschland/Germany, ...	[Q][86][86.9]-Other human h...	Physiotherapists
<input type="checkbox"/>	GABRIELLA MINUZZ...	VINEYARD WORKER	09/02/2022	IT - Italia/Italy, ITC - Nord-Ov...	[A][1]-Crop and animal produ...	Manual workers
<input type="checkbox"/>	KORPEO GmbH & C...	Physiotherapists	04/02/2022	DE - Deutschland/Germany, ...	[Q][86][86.9]-Other human h...	Physiotherapists
<input type="checkbox"/>	Menuiserie Pieri	Carpenters and instal...	03/02/2022	FR - France, FRM - Corse, FR...	[C][16][16.2]-Manufacture of ...	Skilled manual work
<input type="checkbox"/>	Euroform RFS	International Assista...	02/02/2022	IT - Italia/Italy, ITF - Sud, ITF6 ...	[P][85][85.6]-Educational sup...	Research and develo
<input type="checkbox"/>	ALBERTI E SANTI HU...	Customer Service	01/02/2022	HU - Magyarország/Hungary, ...	[H][49]-Land transport and tr...	Advertising and mar
<input type="checkbox"/>	Blackwave GmbH	Composite Developm...	01/02/2022	DE - Deutschland/Germany, ...	[C][22][22.2]-Manufacture of ...	Engineering professi
<input type="checkbox"/>	FB Innovation S.r.l.s.	Translation and Cust...	01/02/2022	IT - Italia/Italy, ITF - Sud, ITF4 ...	[J][62]-Computer programmi...	Information and com
<input type="checkbox"/>	Blackwave GmbH					
<input type="checkbox"/>	Krankengymnastik B...					
<input type="checkbox"/>	Hermes Corporation ...					



## How to participate: **candidates**



euresmobility.anpal.gov.it



EURES Targeted Mobility Scheme



EURES Targeted Mobility Scheme



EURES\_Targeted\_Mobility\_Scheme



@EURES\_TMS



**jobmobility@cittametropolitanaroma.it**

### Stay in touch!

*Vacancies can be found also in the project's website and social media.*

*In the meantime...*

*A project adviser may find your profile suitable and get in contact with you!*

# Current vacancies – May 2022



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# Educators for childcare

- Germany
- Permanent
- from € 3200 with title recognition
- B2 German
- University degree / High school diploma
- Workshop in Italy before moving
- Integration programme

→ **Recruitment days Rome 8-9-10 June** ←



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# Transport Manager

- Austria
- Permanent
- € 1800-2000
- 2 languages at B2 level
- Integration programme



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# Nurses

## Nurses in psychiatric facilities

### Assistant Nurses

- Germany, The Netherlands
- Permanent / fixed term (12 months)
- € 2200-3300 + extras
- University degree in Nursing / professional qualification for A.N.
- B2 German / Dutch



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# Hotel Entertainers / Touristic Animation

- Canary Islands, Spain
- Fixed term (6 months)
- net € 1050 + food and accommodation
- B2 English



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# Erasmus project coordinator

- Malta
- Permanent
- € 1200
- 2 languages at B2 level



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# Carpenters and Installers (wood, PVC, aluminium)

- Corse, France
- fixed term to become permanent
- from € 1600 depending on experience



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## Bus Drivers (public transport / tourism)

- Germany
- Permanent (public transport) / fixed term (seasonal, 7 months)
- € 2400-2600 + extras
- Driving license D / C
- B2 German



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# Customer Service (inbound)

- Bulgaria, Spain... and soon Greece
- Permanent / fixed term
- net € 1000-1100 (Bulgaria) / 1400 (Spain)
- 2 languages at B2 level



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# CNC Operators

- Germany
- Permanent, full time
- € 35000- 48000 (year)
- C1 English
- Apprenticeship as precision mechanic, industrial mechanic, cutting mechanic, tool mechanic or comparable



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# THANK YOU!



## Dario Manna

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