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***Attuazione e Gestione dei progetti di Assistenza esterna***

***Principi, regole e procedure (PRAG)***

***Ricerca bandi***





# INTERNATIONAL COOPERATION AND DEVELOPMENT

Building partnerships for change in developing countries



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- > African, Caribbean and Pacific (ACP) region
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- > Sub-Saharan Africa
- > The Caribbean
- > The Gulf
- > The Pacific
- > The Cotonou Agreement

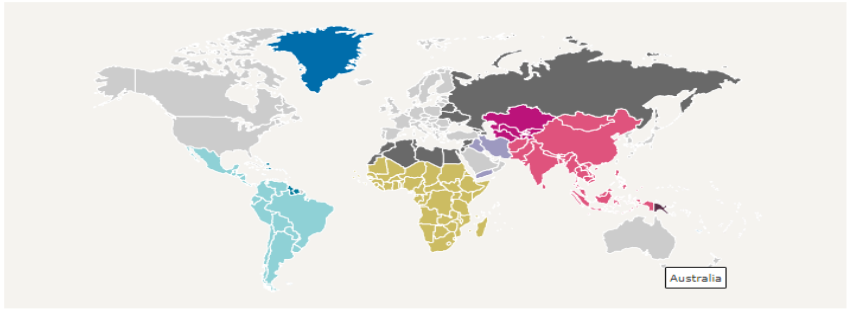
## NEIGHBOURHOOD

- > EU Neighbourhood region and Russia

## COUNTRIES

## Countries, territories and regions where we are active

MAP BY REGIONS | MAP BY COUNTRIES



EuropeAid implements programmes and projects around the world, wherever assistance is needed. We tailor our support to fit the region or country being helped. Programmes with a global reach allow the EU to provide similar support to countries facing similar problems.

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## NEWS & EVENTS



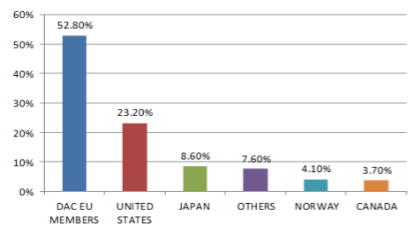
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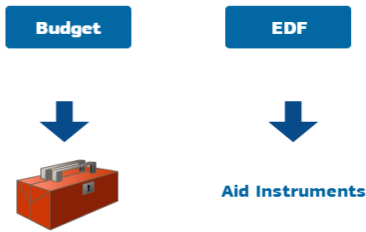
# PRAG - General Principles

## Introduction - Purpose

1. The EU (European Union + 28 Members) is by far the first donor ([approximately 52% of all Official Development Aid in the world](#))



2. Development cooperation (including humanitarian aid) is one of the main pillars of the EU's external relations, together with trade, other forms of "classic" external cooperation (association agreements with third countries, etc.) and, more recently, CFSP.



## FINANZIAMENTO DELL'ASSISTENZA ESTERNA (EU Budget e EDF)

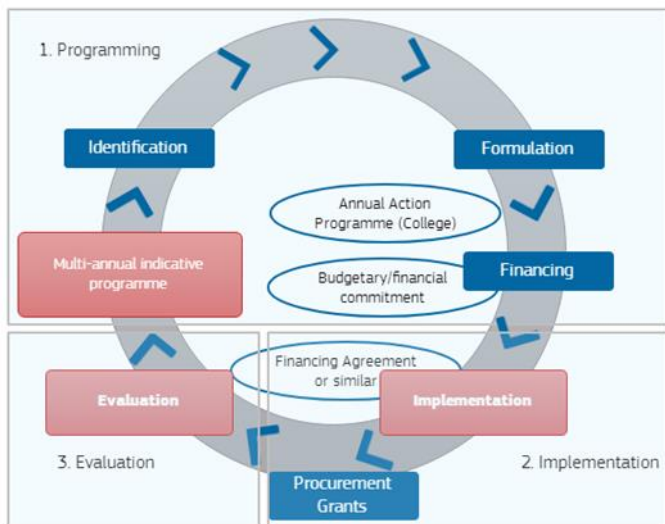
**BUDGET SUPPORT** Trasferimenti diretti alla Tesoreria del Paese partner per finanziare le proprie strategie di sviluppo sulla base di specifici bisogni (implica dialogo politico e un assessment dell'uso dei fondi; I paesi beneficiari devono essere impegnati su rispetto dei diritti umani, democrazia e "rule of law").

**SECTOR SUPPORT** Supporto a programmi che implementano strategie settoriali dei paesi partner; Il finanziamento può avvenire attraverso: trasferimenti diretti, sovvenzioni e contratti, 'common basket funding' che riunisce risorse di diversi donors.

**PROJECT APPROACH** Contratti (appalti) e Sovvenzioni (Grant)

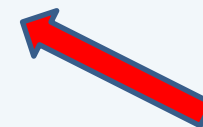


# Programming and budget execution



**Annual Action Programme**  
(prepared by EuropeAid) contains:

- o objectives pursued,
- o fields of intervention,
- o the expected results,
- o the management modes/method of implementation and the total amount of financing planned,
- o description of the actions to be financed;
- o indication of the amounts allocated for each actions and indicative implementation timetable;
- o definition of the type of performance indicators that shall have to be monitored when implementing the measures.



**Financing Decision (Modalità di gestione)**

Multi-annual indicative programme:

- o Can be geographic (per country, multi country or region) or thematic,
- o The aim is to set out the EU's strategy for the countries/regions or themes concerned (objectives, analysis of situation, sectors of intervention, other donors, response strategy)...
- o Adopted for a long term (up to 7 years), but reviewed at mid-term and/or whenever it is necessary;

Multi-annual indicative programme:

- o Priority areas selected for EU financing, specific objectives, expected results, performance indicators
- o Financial allocations per country/region
- o They can also be adjusted at the mid term so that the allocation may be increased or decreased in the light of special needs.



▶ Identification of the main objectives and sector priorities for co-operation

## ***Modalità di Gestione dei Fondi di Assistenza Esterna (EU budget e EDF)***

**Gestione Diretta:** La Commissione è responsabile dell'intero ciclo procedurale (dal bando alla firma del contratto)

**Gestione Indiretta:** La Commissione delega con la Financing Decision l'implementazione del budget ai Paesi partner che agiscono da **Contracting Authority**. Controlli ex ante o ex post della Commissione in base a precedente assessment



Verifica correttezza procedure di gara  
Osservatore al Comitato di Valutazione  
Endorsement dei Contratti prima della firma

**Gestione condivisa:** La Commissione delega l'implementazione a uno SM. (es. ENI CBC Bacino del Mediterraneo – Regione Sardegna è AdG Congiunta)






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## PRAG - Grants

**Difference between procurements and grants**

Procurements - "buying things"		Grants - "giving money"
Purchase of services / supplies / works	<b>Objective</b>	Action proposed by a potential beneficiary, intended to achieve an EU-policy objective or functioning of a body
Contracting authority	<b>Owner of the results</b>	Grant beneficiary
100%	<b>Financial contribution</b>	Co-financing - The Union finances part of the costs that are eligible for Union-financing
Call for Tenders	<b>Procedure</b>	Call for proposals
Profits allowed	<b>Profit</b>	No profit allowed





## PRAG - Procedures: HOW?

### Procurement and Grants

Procedures



Procurement



Procedures



Grants



## INTERNATIONAL COOPERATION AND DEVELOPMENT

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Version 2018.0

Document

Annexes

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- ▶ 2. Basic rules
- ▶ 3. Service contracts
- ▶ 4. Supply contracts
- ▶ 5. Works contracts
- ▶ 6. Grants
- ▶ 7. List of Annexes



2 August 2018

PRAG 2018 is applicable to procedures where the contract notice / guidelines for applicants have been published as from 2 August 2018. The e-notices templates will be available when applicable for PRAG call for tenders.





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# PRAG - Synthesis

## Recapitulation

### RECAPITULATION

#### Procurement:

- Different procedures according to the nature and the amount of the contracts;
- Different steps according to procedure;

SERVICES	≥ € 300 000 International restricted tender procedure	< € 300 000 but > € 20 000 Framework contracts or Competitive negotiated procedure		≤ € 20 000 Single tender *	Exceptional: negotiated procedure and competitive dialogue
	SUPPLIES	≥ € 300 000 International open tender procedure	< € 300 000 but ≥ € 100 000 Local open tender procedure		
WORK		≥ € 5 000 000 1. International open tender procedure 2. International restricted tender procedure	< € 5 000 000 but ≥ € 300 000 Local open tender procedure		

\* For service, supply and works contracts, a payment may be made against invoice without prior acceptance of a tender if the expenditure is ≤ 2 500€



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Notes



# PRAG - Service Contracts

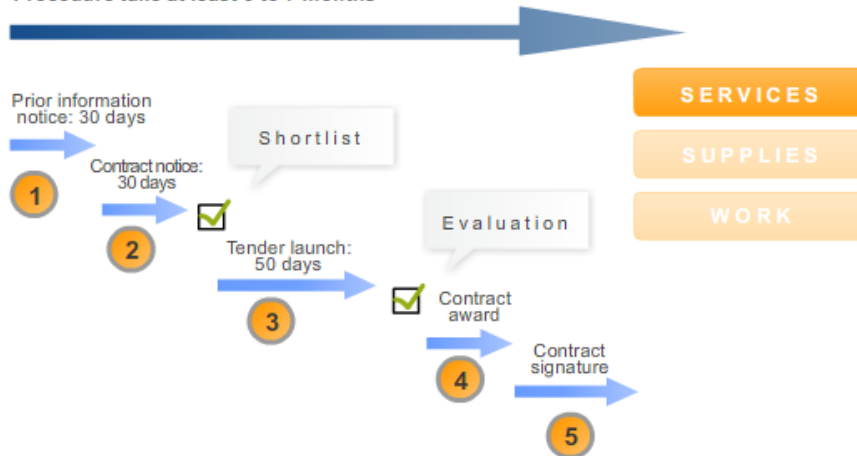
## International restricted procedure: steps

### International restricted procedure

1. Publication
2. Shortlist
3. Tender Launch
4. Evaluation
5. Contract Award
6. Contract Signature

#### TIMELINE

Procedure take at least 6 to 7 months



Latest Publications

Search by reference

Advanced Search

Returns the Forecast and Open calls published during the last ten days.

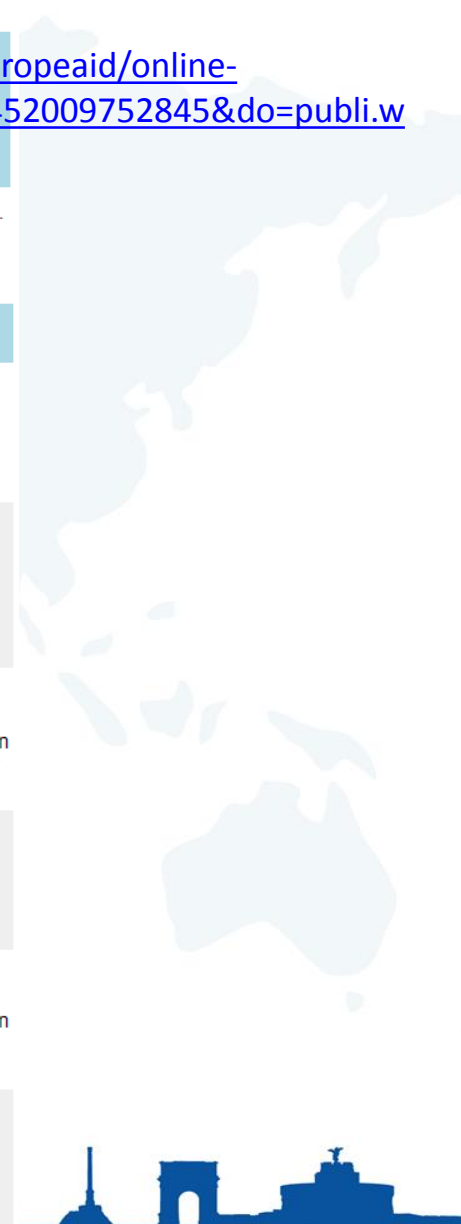
<https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?ADSSChck=1452009752845&do=publi.welcome&userlanguage=en>

Your selection returned 19 record(s)

Display 10 - 15 - 25 - 50 calls per page.

Ref. # - Title

Published	Updated	Status	Type	Geographical Zone	Programme
139699	<b>Technical Assistance (TA) to Support EU-Coffee Action for Ethiopia (EU-CAfE) Project</b>				
06/06/2018	23/10/2018	Open » 30/11/2018	Services	Ethiopia	Africa, Caribbean and Pacific
139936	<b>Fourniture et livraison d'équipements de réseaux électriques en moyenne et basse tension pour le projet hydroélectrique d'Ambatosia-Bealanana.</b>				
23/10/2018	23/10/2018	Forecast	Supplies	Madagascar	Africa, Caribbean and Pacific
139938	<b>Supervision of rehabilitation of State road A2 Kumanovo - Stracin, section I (km.0+000 - km.15+195)</b>				
23/10/2018	23/10/2018	Forecast	Services	The former Yugoslav Republic of Macedonia	PreAccession Countries / New Member States
139940	<b>Supply and Delivery of Vehicles and Motorcycles for EU-Coffee Action for Ethiopia (EU-CAfE) Project</b>				
23/10/2018	23/10/2018	Forecast	Supplies	Ethiopia	Africa, Caribbean and Pacific
139948	<b>Reconstruction of Zenica and Orasje Prisons Bosnia and Herzegovina</b>				
23/10/2018	23/10/2018	Open » 24/01/2019	Works	Bosnia and Herzegovina	PreAccession Countries / New Member States
139934	<b>APPEL D'OFFRE INTERNATIONAL POUR LE RECRUTEMENT D'UNE ASSISTANCE TECHNIQUE EN APPUI AU PROGRAMME CULTURE ET EMPLOIS BURKINA FASO</b>				
20/10/2018	20/10/2018	Forecast	Services	Burkina Faso	Africa, Caribbean and Pacific



# Calls for Proposals and Tenders

Latest Publications

Search by reference

**Advanced Search**

<b>Programme</b>	Africa, Caribbean and Pacific			<b>Published before</b>	<input type="text"/>	
<b>Geographical Zone</b>	Select region or country			<b>Published after</b>	<input type="text"/>	
<b>Type</b>	<input type="checkbox"/> Grants	<input type="checkbox"/> Twinning	<input type="checkbox"/> Supplies	<input checked="" type="checkbox"/> Services	<input type="checkbox"/> Works	
<b>Status</b>	<input type="checkbox"/> Closed	<input checked="" type="checkbox"/> Open	<input type="checkbox"/> Forecast	<input type="button" value="Search"/>		

Your selection returned 9 record(s)

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Ref. # - Title

Published	Updated	Status	Type	Geographical Zone	Programme
<b>139699 - Technical Assistance (TA) to Support EU-Coffee Action for Ethiopia (EU-CAfE) Project</b>					
06/06/2018	23/10/2018	Open » 30/11/2018	Services	Ethiopia	Africa, Caribbean and Pacific
<b>139189 - Technical Assistance to the 'AFIKEPO' Nutrition Programme in Malawi</b>					
25/08/2017	16/10/2018	Open » 19/11/2018	Services	Malawi	Africa, Caribbean and Pacific
<b>139869 - Technical Assistance for Civil Society Capacity Building</b>					
11/09/2018	11/10/2018	Open » 12/11/2018	Services	Somalia	Africa, Caribbean and Pacific
<b>139851 - Formación de los prestadores de Servicios de Desarrollo Empresarial para Mipymes</b>					
28/08/2018	09/10/2018	Open » 09/11/2018	Services	Dominican Republic	Africa, Caribbean and Pacific
<b>139879 - Technical expertise and implementation support services for the National School of Government (NSG)</b>					
29/09/2018	05/10/2018	Open	Services	South Africa	Africa, Caribbean and Pacific
<b>139738 - Technical Assistance to the Ministry of Development Planning and Aid Coordination - Solomon Islands</b>					
03/07/2018	29/09/2018	Open » 01/11/2018	Services	Solomon Islands	Africa, Caribbean and Pacific
<b>139285 - EU Support to the National Assembly of Zambia II</b>					
02/11/2017	13/09/2018	Open » 14/11/2018	Services	Zambia	Africa, Caribbean and Pacific
<b>130968 - Recrutement de l'Assistant Technique (AT) du projet des Ecosystèmes Fauniques du Nord-est RCA (ECOFAUNE-RCA)</b>					



# INTERNATIONAL COOPERATION AND DEVELOPMENT

## Calls for Proposals and Tenders

European Commission > International Cooperation and Development > Funding > Calls for Proposals and Tenders

# Calls for Proposals and Tenders

## Technical Assistance (TA) to Support EU-Coffee Action for Ethiopia (EU-CAfE) Project

**Programme:** Africa, Caribbean and Pacific

**Type:** Services

**Status:** **Open** » 30/11/2018

**Budget:** 2,500,000 (EUR)

**Geographical Zone:** Ethiopia

**Published:** 06/06/2018

**Updated:** 23/10/2018

**Reference:** EuropeAid/139699/IH/SER/ET

### Documents:

 [Prior Information Notice](#)

English 06/06/2018

 [Contract Notice](#)

English 23/10/2018

To view the information in any of the 23 EU languages, [click here](#).

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Public document to be completed by the Contracting Authority

**SERVICE PRIOR INFORMATION NOTICE**

**Technical Assistance (TA) to Support EU-Coffee Action for Ethiopia (EU-CAfE) Project  
East Africa, Ethiopia**

1. **Publication reference**  
EuropeAid/139699/IH/SER/ET
2. **Procedure**  
International Restricted
3. **Programme title:**  
European Union-Coffee Action for Ethiopia (EU-CAfE)
4. **Financing**  
Financing Agreement FED/2017/038-977(11<sup>th</sup> EDF)
5. **Contracting Authority**  
National Authorizing Office for European Union in Ethiopia, Ministry of Finance and Economic Cooperation of the Federal Democratic Republic of Ethiopia, Addis Ababa
6. **Nature of contract**  
Fee based
7. **Contract description**  
Service is to provide direct technical support to the beneficiaries (Ethiopian Coffee and Tea Authority, ECTA; (Oromia Coffee and Tea Authority; Southern Nations, Nationalities and Peoples Region Coffee, Tea and Spices Authority; Amhara Bureau of Agriculture and Natural Resources and, Jimma Agricultural Research Centre) under the EU-CAfE project. Project aims to support smallholder coffee producers, processors, traders & their organizations to improve productivity, quality with focus on specialty and traceable coffees, value chain development and trade transparency through public-private partnerships and dialogues. The aim is to increase smallholder producers and other value chain actors' fair share of income and for the country to benefit much more from coffee trade. The project also: pilot the identification of selected Ethiopian coffee types through Geographic Indications (GIs); install and operationalize information Technology (IT) system; and establish interactive extension management system for Ethiopian Coffees. The expected outcomes of the project embrace: improved extension services to increase farmers' skills for productivity, quality and processing; improved farmers' access to high quality inputs and technologies; increased availability of processing and grading capabilities for high quality coffees and increased flow of market information; integration of innovative solutions and technologies from coffee research and extension for higher yield and high quality; establishing and capacitating strategic public-private stakeholders coordination and dialogue platforms and ensure functionality; and strengthened of Federal and regional coffee authorities' planning and management capacities. The TA team, under close supervision of the ECTA, will assist the planning and implementation, ensuring compliance with EDF procedures and regulations, proper financial and project management and coordination under the grant and will engage in, GI and IT system (interactive coffee web page and web-based coffee extension system) development, establishment of a dialogue platform, and support monitoring and reporting on project implementation.

15 January 2016  
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**8. Indicative budget**

EUR 2,500,000

**9. Intended timing of publication of the contract notice**

July, 2018.

**10. Additional information**

N/A

**11. Legal basis<sup>1</sup>**

Annex IV to the Partnership Agreement between the members of the African, Caribbean and Pacific Group of States of the one part, and the European Community and its Member States, of the other part, signed in Cotonou on 23 June 2000 as amended in Luxembourg on 25 June 2005 and in Ouagadougou on 22 June 2010. Reference is made to Annex IV as revised by Decision 1/2014 of the ACP-EU Council of Ministers of 20 June 2014.

**Remarks:**

There must be a minimum period of 30 calendar days between the publication of this prior information notice and the publication of the corresponding contract notice. No applications or requests for information should be sent at this stage.

<sup>1</sup> Please state any specificity that might have an impact on rules on participation (such as geographic or thematic or long/short term).

15 January 2016  
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## SERVICE CONTRACT NOTICE

### Technical Assistance to Support EU-Coffee Action for Ethiopia (EU-CAfE)

#### East Africa, Ethiopia

#### 1. Publication reference

EuropeAid/139699/IH/SER/ET

#### 2. Procedure

Restricted

#### 3. Programme title

EU-Coffee Action for Ethiopia (EU-CAfE)

#### 4. Financing

ET/FED/2017/038-977

#### 5. Contracting Authority

The National Authorizing Office of the Ministry of Finance and Economic Cooperation (NAO/MoFEC), Ethiopia.

Clarifications may be sought from the contracting authority at the following email address [belach20@yahoo.com](mailto:belach20@yahoo.com) at the latest 21 days before the deadline for submission of applications stated at the point 23 below.

Clarifications will be published on the website of DG International Cooperation and Development at the latest 5 days before the deadline.

## CONTRACT SPECIFICATION

#### 6. Nature of contract

Fee-based

#### 7. Contract description

Technical support to the EU-CAfE grant project lead and co-applicants: Ethiopian Coffee and Tea Authority (ECTA); Oromia and SNNP Coffee and Tea Authorities; Amhara Bureau of Agriculture and Livestock Resources; and Jimma Agricultural Research Centre. It is designed to support smallholder coffee producers, processors, traders and their organisations to improve productivity; quality with focus on specialty and traceable coffees; value chain development; and trade transparency through public-private-partnership dialogues to increase income shares of stakeholders and to enable Ethiopia to gain more from coffee trade. Also meant to pilot the registration of some Ethiopian coffees through Geographic Indications (GIs); install and operationalise information technology systems; and establish interactive extension management and market information systems.

Project's expected outputs are 1) improved extension services delivery for increased productivity, quality and processing 2) improved farmers' access to high quality inputs and technologies; 3) increased availability of processing and grading capabilities for high quality coffees and increased flow of market information; 4) integration of innovative solutions and technologies from research for higher yield and high quality; 5) establish and capacitate functional strategic public-private stakeholders' coordination and dialogue platforms; and 6) strengthening the federal and regional coffee authorities' planning and management capacities for proper project implementation and compliance to requirements of EU financed grant contracts (operational and financial). The TA team will assist the planning and implementation of main activities specified under each of the above outputs under close supervision of the ECTA and the Contracting Authority.

#### 8. Number and titles of lots

One lot only

#### 9. Maximum budget

EUR 2 500 000

#### 10. Scope for additional services

The contracting authority may, at its own discretion, extend the project in duration and/or scope subject to the availability of funding up to the estimated amount of approximately EUR 500 000. Any extension of the contract would be subject to satisfactory performance by the contractor.

## CONDITIONS OF PARTICIPATION

#### 11. Eligibility

Participation in tendering is open on equal terms to natural and legal persons (participating either individually or in a grouping – consortium – of tenderers) which are established in a Member State of the European Union, ACP States or in a country or territory authorised by the ACP-EC Partnership Agreement under which the contract is financed (see also item 29 below). Participation is also open to international organisations.

Please be aware that after the United Kingdom's withdrawal from the EU, the rules of access to EU procurement procedures of economic operators established in third countries will apply to candidates or tenderers from the United Kingdom depending on the outcome of negotiations. In case such access is not provided by legal provisions in force at the time of contract award, candidates or tenderers from the United Kingdom could be rejected from the procurement procedure.

#### 12. Candidature

All eligible natural and legal persons (as per item 11 above) or groupings of such persons (consortia) may apply.

A consortium may be a permanent, legally-established grouping or a grouping which has been constituted informally for a specific tender procedure. All members of a consortium (i.e., the leader and all other members) are jointly and severally liable to the contracting authority.

The participation of an ineligible natural or legal person (as per item 11) will result in the automatic exclusion of that person. In particular, if that ineligible person belongs to a consortium, the whole consortium will be excluded.

### 13. Number of applications

No more than one application can be submitted by a natural or legal person whatever the form of participation (as an individual legal entity or as leader or member of a consortium submitting an application). In the event that a natural or legal person submits more than one application, all applications in which that person has participated will be excluded.

### 14. Shortlist alliances prohibited

Any tenders received from tenderers comprising firms other than those mentioned in the short-listed application forms will be excluded from this restricted tender procedure unless prior approval from the contracting authority has been obtained (see practical guide – PRAG – 2.6.3.). Short-listed candidates may not form alliances or subcontract to each other for the contract in question.

### 15. Grounds for exclusion

As part of the application form, candidates must submit a signed declaration, included in the standard application form, to the effect that they are not in any of the exclusion situations listed in Section 2.6.10.1. of the PRAG.

Candidates included in the lists of EU restrictive measures (see Section 2.4. of the PRAG) at the moment of the award decision cannot be awarded the contract.

### 16. Sub-contracting

Subcontracting is allowed.

### 17. Number of candidates to be short-listed

On the basis of the applications received, between 4 and 8 candidates will be invited to submit detailed tenders for this contract. If the number of eligible candidates meeting the selection criteria is less than the minimum of 4, the contracting authority may invite the candidates who satisfy the criteria to submit a tender.

## PROVISIONAL TIMETABLE

### 18. Provisional date of invitation to tender

February 2019

### 19. Provisional commencement date of the contract

July 2019

### 20. Initial period of implementation of tasks

42 Months

## SELECTION AND AWARD CRITERIA

### 21. Selection criteria

The following selection criteria will be applied to candidates. In the case of applications submitted by a consortium, these selection criteria will be applied to the consortium as a whole unless specified otherwise. The selection criteria will not be applied to natural persons and single-member companies when they are sub-contractors.

- 1) **Economic and financial capacity of candidate** (based on item 3 of the application form). In case of candidate being a public body, equivalent information should be provided. The reference period which will be taken into account will be the last three years for which accounts have been closed.
  - a) The average annual turnover of the candidate must exceed 720 000 euros for the last three years (2015, 2016, 2017), and
  - b) Current ratio (current assets/current liabilities) in the last year for which accounts have been closed must be at least 1. In case of a consortium this criterion must be fulfilled by each member.
- 2) **Professional capacity of candidate** (based on items 4 and 5 of the application form). The reference period which will be taken into account will be the last three years from submission deadline.
  - a) The candidate has at least four staff currently working for the candidate in one or more fields related to this contract:
    - Coffee value chain (techniques for high quality coffee production and marketing including different certification schemes);
    - Workable grassroots level agri-business organisational arrangements that enhance quality coffee production and marketing;
    - Strategic-level coordination mechanisms that enhance public-private policy dialogue;
    - Capacity building and support on operational and financial management of EU grant projects and programmes involving public authorities, and monitoring/assessment and reporting mechanisms of the same;
    - IT-based extension and data base management solutions;
    - Agreement on Trade Related Aspects of Intellectual Property Rights (TRIPS); specifically, establishment of Geographical Indications.
- 3) **Technical capacity of candidate** (based on items 5 and 6 of the application form). The reference period which will be taken into account will be the last five years from submission deadline.
  - a) The candidate has provided services under at least 2 contracts each with a budget of EUR 1 500 000 carried out during the reference period (1/12/2013 - 30/11/2018), covering the coffee value chain and two or more of the following areas: Geographic Information Systems and establishment of Geographic Indications; grassroots agri-business; and strategic level organisational arrangements;



# INTERNATIONAL COOPERATION AND DEVELOPMENT

## Calls for Proposals and Tenders

European Commission > International Cooperation and Development > Funding > Calls for Proposals and Tenders

# Calls for Proposals and Tenders

## 11th EDF Energy Governance in West Africa - (AGoSE-AO)

**Programme:** Africa, Caribbean and Pacific

**Type:** Services

**Status:** **Closed** « 25/09/2017

**Budget:** 4,290,000 (EUR)

**Geographical Zone:** West Africa Region

**Published:** 04/07/2017

**Updated:** 05/06/2018

**Reference:** EuropeAid/139043/IH/SER/Multi

### Documents:

Prior Information Notice	English	04/07/2017
Contract Notice	English	25/08/2017
Corrigendum	English	12/09/2017
Short List	English	14/12/2017
Award	English	05/06/2018

To view the information in any of the 23 EU languages, [click here](#).



# GRAZIE

[rscordino@formez.it](mailto:rscordino@formez.it)

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